UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTIONS 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): February 19, 2015

UNIVERSAL ELECTRONICS INC.

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 0-21044

(Commission File No.)

33-0204817 (I.R.S. Employer Identification No.)

201 E. Sandpointe Avenue, 8th Floor Santa Ana, CA 92707 (Address of principal executive offices, with Zip Code)

(714) 918-9500

(Registrant's telephone number, including area code):

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the followin provisions:
□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 2.02 Results of Operations and Financial Condition

On February 19, 2015, Universal Electronics Inc. ("UEI") is issuing a press release and holding a conference call regarding its financial results for the fourth quarter and for the full year ended December 31, 2014. A copy of the press release is furnished as Exhibit 99.1 to this report.

Pursuant to General Instruction B2 of Form 8-K, the information contained in Exhibit 99.1 will be deemed furnished, and not "filed," for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as expressly set forth by specific reference in any such filing, or subject to the liabilities of that Section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

Use of Adjusted Pro Forma Financial Information

In addition to reporting financial results in accordance with generally accepted accounting principles, or GAAP, UEI provides non-GAAP or Adjusted Pro Forma information in the press release as additional information for its operating results. References to Adjusted Pro Forma information are to non-GAAP pro forma measures. These measures are not in accordance with, or an alternative for, GAAP and may be different from non-GAAP measures used by other companies. UEI's management believes that this presentation of Adjusted Pro Forma financial information provides useful information to management and investors regarding certain additional financial and business trends relating to its financial condition and results of operations. In addition, management uses these measures for reviewing the financial results of UEI and for budget planning purposes.

Item 9.01 Financial Statements and Exhibits

- (d) Exhibits. The following exhibit is furnished with this report.
 - 99.1 Press Release of Universal Electronics Inc. dated February 19, 2015.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Universal Electronics Inc.

Date: February 19, 2015 By: /s/ Bryan Hackworth

Bryan Hackworth Chief Financial Officer (Principal Financial Officer)

INDEX TO EXHIBITS

Exhibit Number	Description
99.1	Press Release Dated February 19, 2015



Contacts: Paul Arling (UEI) 714.918.9500 Becky Herrick (LHA IR) 415.433.3777

UNIVERSAL ELECTRONICS REPORTS FOURTH QUARTER AND YEAR-END 2014 FINANCIAL RESULTS

Increased Q4 2014 Net Income 29% Compared to Q4 2013 Grew Full Year 2014 Net Income 27% Compared to Full Year 2013 Increased Cash and Cash Equivalents to \$112.5 Million at December 31, 2014 -

SANTA ANA, CA – February 19, 2015– Universal Electronics Inc. (UEI), (NASDAQ: UEIC) reported financial results for the three and twelve months ended December 31, 2014.

Paul Arling, UEI's Chairman and CEO, stated: "Our fourth quarter financial results reflect the strong performance across our entire business and closes out the most successful year in our history. Our innovative products and technologies continue to be adopted by industry-leading companies around the world. In subscription broadcasting, customers including Comcast, Cox, Charter, Cablevision and AT&T all introduced new products into the market featuring UEI solutions. We also gained traction with our embedded software solutions for smart devices as our technology was included in a breadth of products including TVs, set-top boxes, game consoles, smartphones and tablets.

"At the International Consumer Electronics Show in January, we demonstrated the next step in smart device integration as we introduced QuickSet 3.0 with Control Plus. This innovation enables the automation of set up for all home entertainment control devices and complete integration with compatible second screen apps. This latest innovation gets us even closer to the day where home entertainment control is completely automated and intuitive. Our solutions redefine exactly what a "remote control" is and what a remote control is able to do – a competitive differentiator that we believe will ensure our leadership position in the industry for years to come," concluded Arling.

Adjusted Pro Forma Financial Results for the Three Months Ended December 31: 2014 Compared to 2013

- Net sales were \$138.4 million, compared to \$136.1 million.
- Business Category revenue was \$120.7 million, compared to \$117.2 million. The Business Category contributed 87.2% of total net sales, compared to 86.1%.
- Consumer Category revenue was \$17.7 million, compared to \$18.9 million. The Consumer Category contributed 12.8% of total net sales, compared to 13.9%.
- Gross margins were 30.3%, compared to 30.0%.
- Operating expenses were \$29.1 million in both periods.
- Operating income was \$12.8 million, compared to \$11.8 million.
- Net income was \$11.3 million, or \$0.70 per diluted share, compared to \$8.8 million, or \$0.55 per diluted share.
- At December 31, 2014, cash and cash equivalents was \$112.5 million.

Adjusted Pro Forma Financial Results for the Twelve Months Ended December 31: 2014 Compared to 2013

- Net sales were \$562.3 million, compared to \$529.4 million.
- Gross margins were 29.8%, compared to 28.8%.
- Operating expenses were \$115.3 million, compared to \$108.7 million.
- Operating income was \$52.5 million, compared to \$43.9 million.
- Net income was \$41.1 million, or \$2.55 per diluted share, compared to \$32.4 million, or \$2.08 per diluted share.

Financial Outlook

For the first quarter of 2015, the company expects net sales to range between \$133.0 million and \$141.0 million, compared to \$129.8 million in the first quarter of 2014. Adjusted pro forma earnings per diluted share for the first quarter of 2015 are expected to range from \$0.41 to \$0.51, compared to adjusted pro forma earnings per diluted share of \$0.40 in the first quarter of 2014. The company continues to expect the long-term financial profile of its business will reflect average annual sales growth of approximately 5% to 10%, and average annual earnings growth of approximately 10% to 20%.

Conference Call Information

UEI's management team will hold a conference call today, Thursday, February 19, 2015 at 4:30 p.m. ET / 1:30 p.m. PT, to discuss its fourth quarter and year-end 2014 earnings results, review recent activity and answer questions. To access the call in the U.S. please dial 877-843-0414 and for international calls dial 315-625-3071 approximately 10 minutes prior to the start of the conference. The conference ID is 77974818. The conference call will also be broadcast live over the Internet and available for replay for one year at www.uei.com. In addition, a replay of the call will be available via telephone for two business days, beginning two hours after the call. To listen to the replay, in the U.S., please dial 855-859-2056 and internationally, 404-537-3406. Enter access code 77974818.

Use of Non-GAAP Financial Metrics

Non-GAAP gross margins, Non-GAAP operating expenses, and Non-GAAP net income and earnings per share are supplemental measures of the company's performance that are not required by, and are not presented in accordance with GAAP. The Non-GAAP information does not substitute for any performance measure derived in accordance with GAAP. Non-GAAP gross profit is defined as gross profit excluding depreciation expense related to the increase in fixed assets from cost to fair market value resulting from acquisitions. Non-GAAP operating expenses are defined as operating expenses excluding amortization of intangibles acquired, employee related restructuring costs, stock-based compensation expense and certain costs incurred for years preceding the acquisition of Enson Assets Limited. Non-GAAP net income is defined as net income from operations excluding the aforementioned items and the related tax effects as well as additional reserves recorded resulting from a tax audit in Hong Kong for years preceding our acquisition of Enson Assets Limited and adjustments to certain deferred tax assets and liabilities resulting from tax law changes. A reconciliation of Non-GAAP financial results to GAAP results is included at the end of this press release.

About Universal Electronics

Founded in 1986, Universal Electronics Inc. (UEI) is the global leader in wireless control technology for the connected home. UEI designs, develops, and delivers innovative solutions that enable consumers to control entertainment devices, digital media, and home systems. The company's broad portfolio of patented technologies and database of infrared control software have been adopted by many Fortune 500 companies in the consumer electronics, subscription broadcast, and computing industries. UEI sells and licenses wireless control products through distributors and retailers under the One For All® brand name. For additional information, visit our website at www.uei.com.

Safe Harbor Statement

This press release contains forward-looking statements that are made pursuant to the Safe-Harbor provisions of the Private Securities Litigation Reform Act of 1995. Words and expressions reflecting something other than historical fact are intended to identify forward-looking statements. These forward-looking statements involve a number of risks and uncertainties, including the benefits anticipated by the company due to the continued strength across its entire business and expansion of its share of the markets it serves, including its subscription broadcast business and smart device channel; the continued innovation of next-generation solutions (such as QuickSet 3.0 with Control Plus) that are accepted by its customers and end users; management's ability to manage its business to achieve its revenue and earnings as guided; and the other factors described in the company's filings with the U.S. Securities and Exchange Commission. The actual results the company achieves may differ materially from any forward-looking statement due to such risks and uncertainties. The company undertakes no obligations to revise or update any forward-looking statements in order to reflect events or circumstances that may arise after the date of this release.

UNIVERSAL ELECTRONICS INC. CONSOLIDATED BALANCE SHEETS

(In thousands, except share-related data)

	De	cember 31, 2014		December 31, 2013
ASSETS				
Current assets:				
Cash and cash equivalents	\$	112,521	\$	76,174
Accounts receivable, net		97,989		95,408
Inventories, net		97,474		96,309
Prepaid expenses and other current assets		6,856		4,395
Income tax receivable		77		13
Deferred income taxes		5,048		6,167
Total current assets		319,965		278,466
Property, plant, and equipment, net		76,135		75,570
Goodwill		30,739		31,000
Intangible assets, net		24,614		26,963
Deferred income taxes		6,146		6,455
Other assets		5,471		5,279
Total assets	\$	463,070	\$	423,733
LIABILITIES AND STOCKHOLDERS' EQUITY			_	
Current liabilities:				
Accounts payable	\$	69,991	\$	58,498
Line of credit				_
Accrued compensation		40,656		38,317
Accrued sales discounts, rebates and royalties		8,097		8,539
Accrued income taxes		4,263		3,032
Deferred income taxes		_		303
Other accrued expenses		13,358		11,229
Total current liabilities		136,365		119,918
Long-term liabilities:		ŕ		,
Deferred income taxes		8,456		9,887
Income tax payable		566		606
Other long-term liabilities		2,062		2,052
Total liabilities		147,449		132,463
Commitments and contingencies		<u> </u>		
Stockholders' equity:				
Preferred stock, \$0.01 par value, 5,000,000 shares authorized; none issued or outstanding		_		_
Common stock, \$0.01 par value, 50,000,000 shares authorized; 22,909,884 and 22,344,121 shares				
issued on December 31, 2014 and December 31, 2013, respectively		229		223
Paid-in capital		214,710		199,513
Accumulated other comprehensive income (loss)		(4,446)		2,982
Retained earnings		226,066		193,532
	,	436,559		396,250
Less cost of common stock in treasury, 7,008,475 and 6,639,497 shares on				
December 31, 2014 and December 31, 2013, respectively		(120,938)		(104,980)
Total stockholders' equity		315,621		291,270
Total liabilities and stockholders' equity	\$	463,070	\$	423,733

UNIVERSAL ELECTRONICS INC. CONSOLIDATED INCOME STATEMENTS

(In thousands, except per share amounts)

		Three Months E	ıded De	Twelve Months Ended December 31,					
		2014		2013		2014		2013	
Net sales	\$	138,389	\$	136,134	\$	562,329	\$	529,354	
Cost of sales		96,708		95,506		395,429		377,892	
Gross profit		41,681		40,628		166,900		151,462	
Research and development expenses		4,369		3,984		16,975		16,447	
Selling, general and administrative expenses		27,481		28,832		108,645		102,861	
Operating income	-	9,831		7,812		41,280		32,154	
Interest income (expense), net		32		(9)		11		51	
Other income (expense), net		498		(272)		(840)		(3,169)	
Income before provision for income taxes		10,361		7,531		40,451		29,036	
Provision for income taxes		1,459		1,978		7,917		6,073	
Net income	\$	8,902	\$	5,553	\$	32,534	\$	22,963	
Earnings per share:									
Basic	\$	0.56	\$	0.36	\$	2.06	\$	1.51	
Diluted	\$	0.55	\$	0.35	\$	2.01	\$	1.47	
Shares used in computing earnings per share:									
Basic		15,831		15,602		15,781		15,248	
Diluted		16,204		16,011		16,152		15,601	

UNIVERSAL ELECTRONICS INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

Net income \$ 32,534 \$ 22,54 Adjustments to reconcile net income to net cash provided by operating activities: Poperciation and amortization 18,244 18,34 Depreciation and amortization 249 18,34 Provision for doubtful accounts 249 18,33 Deferred income taxes 3,373 3,6 Deferred income taxes 3,373 3,6 Excess tax benefit from stock-based compensation ————————————————————————————————————			Year Ended December 31,			
Net income \$ 32,534 \$ 22,54 Adjustments to reconcile net income to net cash provided by operating activities: Poperciation and amortization 18,244 18,34 Depreciation and amortization 249 18,34 Provision for doubtful accounts 249 18,33 Deferred income taxes 3,373 3,6 Deferred income taxes 3,373 3,6 Excess tax benefit from stock-based compensation ————————————————————————————————————			2014		2013	
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Depreciation and amortization 18,244 18,3 Provision for doubtful accounts 249 1 Provision for inventory write-downs 3,473 3,6 Deferred income taxes (538) (1,6 Tax benefit from exercise of stock options and vested restricted stock — 8 Excress tax benefit from extercise of stock options and vested restricted stock — 8 Excress tax benefit from extercise of stock options and vested restricted stock — 8 Stock-based compensation 6,44 5,3 Stock-based compensation 6,44 5,3 Accounts receivable (7,966) (4,5 Inventories (8,16) (15,3 Inventories (8,16) (15,3 Accounts receivable (2,803) (6 Accounts receivable (8,16) (15,3 Accounts receivable (3,16) (3,2 Accounts receivable (3,16) (3,0 Accounts receivable (3,16) (3,0 Receivable of inventing activities (16,56) (10,0 A	Net income	\$	32,534	\$	22,963	
Provision for doubtful accounts 249 1 Provision for inventory write-downs 3,473 3,6 Deferred income taxes (538) 4,6 Excess tax benefit from exercise of stock options and vested restricted stock —6 6 Excess tax benefit from stock-based compensation —6 4 Share sissued for employee benefit plan 847 7 Stock-based comployees benefit plan 6,44 5 Stock-based comployees benefit plan 6,44 5 Stock-based comployees benefit plan 6,45 4 Accounts receivable (7,966) (4,5 Inventories (8,16) 10,5 Inventories (8,16) 10,5 Accounts payable and accrued expenses 19,964 2,2 Accounts payable and accrued expenses 19,964 2,2 Accounts payable and accrued expenses 1,186 3 Accounts payable and accrued expenses 1,186 3 Accounts payable and accrued expenses 1,196 4 Accused income taxes 1,186 1,13 <tr< td=""><td>Adjustments to reconcile net income to net cash provided by operating activities:</td><td></td><td></td><td></td><td></td></tr<>	Adjustments to reconcile net income to net cash provided by operating activities:					
Provision for inventory write-downs 3,43 3,63 Deferred income taxes (538) 1,6 Tax benefit from exercise of stock options and vested restricted stock — 1,6 Excess tax benefit from stock-based compensation — 1,2 Shares issued for employee benefit plan 847 7 Stock-based compensation 6,444 5,3 Changes in operating assess and liabilities: — 4,53 Changes in operating assess and liabilities: (7,966) 4,53 Inventories (8,161) (15,3 Prepaid expenses and other assets (2,80) 4,6 Accounts payable and accrued expenses 1,996 2,2 Accounts payable and accrued expenses 1,996 2,2 Accounts payable and accrued expenses 1,806 3 Net cash provided by operating activities 63,473 3,06 Cash used for investing activities (16,56) 10,0 Acquisition of property, plant, and equipment (18,56) 10,0 Act ash used for investing activities — 1,9 Cash provided	Depreciation and amortization		18,244		18,363	
Deferred income taxes (5.8) (1.6) Tax benefit from exercise of stock options and vested restricted stock — 8 Excess tax benefit from stock-based compensation — (1.2) Stock-based compensation 6,44 5.3 Stock-based compensation 7,966 4.5 Accounts pacevable 7,966 4.5 Inventories (8,161) (15,56 Prepaid expenses and other assets (2,803) (6 Accounts payable and accrued expenses 1,964 2,2 Accounts payable and accrued expenses 1,964 2,2 Accrued income taxes 1,964 2,2 Accusition of provided by operating activities 6,347 3,0 Cash used for investing activities (16,566) 10,3 Acquisition of property, plant, and equipment (16,566) 10,3 Acquisition of intangible asses (18,19) (1,6 Net cash used for investing activities 9 1,9 Payament of debt — 1,9 Proceeds from stock options exercised 8,12 2,3 <	Provision for doubtful accounts		249		190	
Tax benefit from exercise of stock options and vested restricted stock — 8 Excess tax benefit from stock-based compensation — (1.2 Shares issued for employee benefit plan 6.44 5.3 Stock-based compensation 6.44 5.3 Changes in operating assets and liabilities: — (4.5 Accounts receivable (7.966) (4.5 Inventories (8.161) (15.3 Prepaid expenses and other assets (2,803) (6 Accounts payable and accrued expenses 19,964 2.2 Accured income taxes 1,186 (3 Net cash provided by operating activities (16.565) (10.3 Cash used for investing activities (16.565) (10.3 Acquisition of property, plant, and equipment (16.566) (10.3 Acquisition of intangible assets (18.19) (11.6 Act cash used for investing activities 19.5 (1.6 Cash provided by (used for) financing activities — 19.5 Payment of debt — — 19.5 Payment of debt	Provision for inventory write-downs		3,473		3,680	
Excess tax benefit from stock-based compensation — (1,2) Shares issued for employee benefit plan 847 7 Stock-based compensation 6,34 5,3 Changes in operating assets and liabilities: ————————————————————————————————————	Deferred income taxes		(538)		(1,617	
Shares issued for employee benefit plan 847 7 Stock-based compensation 6,444 5,33 Changes in operating assets and liabilities: 8 4,53 Accounts receivable (7,966) (4,55) 4,53 Inventories (8,161) (1,53) (16,562) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,63) (6,64) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) (7,96) </td <td>Tax benefit from exercise of stock options and vested restricted stock</td> <td></td> <td></td> <td></td> <td>874</td>	Tax benefit from exercise of stock options and vested restricted stock				874	
Stock-based compensation 6,444 5,3 Changes in operating assets and liabilities: 7,966 4,5,3 Accounts receivable (7,966) 4,5,3 Inventories (8,161) 1,53 Prepaid expenses and other assets (2,003) 6 Accounts payable and accrued expenses 19,964 2,2 Accrued income taxes 1,186 3 6 Osh crash provided by operating activities 3,06 6 6 Cash used for investing activities (16,566) (10,3 4,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13 1,13	Excess tax benefit from stock-based compensation		_		(1,274	
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Accounts receivable (7,966) (4,5 h) Inventories (8,161) (15,3 h) Prepaid expenses and other assets (2,803) (6 Accounts payable and accrued expenses 19,964 2,2 Accounted income taxes 1,186 (3 Net cash provided by operating activities 3,473 30,6 Cash used for investing activities (16,566) (10,3 Acquisition of property, plant, and equipment (16,566) (10,3 Acquisition of intangible assets (1,853) (1,3 Net cash used for investing activities	Stock-based compensation		6,444		5,342	
Inventories (8,161) (15,52) Prepaid expenses and other assets (2,803) (6 Accounts payable and accrued expenses 19,964 2,2 Accrued income taxes 1,186 (3 Net cash provided by operating activities 63,473 30,6 Cash used for investing activities: (16,566) (10,3 Acquisition of property, plant, and equipment (18,549) (13,6 Acquisition of intangible assets (1,853) (1,3 Net cash used for investing activities (18,419) (11,6 Cash provided by (used for) financing activities — 19,5 Payment of debt — 19,5 Proceeds from stock options exercised 8,122 12,3 Treasury stock purchased (16,168) (3,6 Excess tax benefit from stock-based compensation — 1,2 Net cash provided by (used for) financing activities (8,046) 10,0 Effect of exchanges and cash equivalents (80,46) 10,0 Effect of exchanges on cash (601) 2,5 Net increase (decrease) in cash and	Changes in operating assets and liabilities:					
Prepaid expenses and other assets (2,803) (6 Accounts payable and accrued expenses 19,964 2,2 Accrued income taxes 1,186 3 Net cash provided by operating activities 63,473 30,6 Cash used for investing activities 56,665 (10,3 Acquisition of property, plent, and equipment (16,566) (10,3 Acquisition of intangible assets (1,853) (1,3 Net cash used for investing activities (18,409) (1,6 Cash provided by (used for) financing activities — 19,5 Payment of debt — 19,5 Payment of debt — 19,5 Proceeds from stock options exercised 8,122 12,3 Teasury stock purchased (16,168) (3,6 Excess tax benefit from stock-based compensation — 1,2 Net cash provided by (used for) financing activities (661) 2,5 Net cash provided by (used for) financing activities 36,347 31,5 Cash and cash equivalents at beginning of year 5(1,12) 5(1,25) Cash and cash	Accounts receivable		(7,966)		(4,509)	
Accounts payable and accrued expenses 19,964 2,2 Accrued income taxes 1,186 3 Net cash provided by operating activities 63,473 30,6 Cash used for investing activities 30,6 (10,3) Acquisition of property, plant, and equipment (16,566) (10,3) Acquisition of intangible assets (1,853) (1,3 Net cash used for investing activities (18,419) (11,6 Cash provided by (used for) financing activities 9 19,5 Payment of debt 9 19,5 Proceeds from stock options exercised 8,122 12,3 Treasury stock purchased 8,122 12,3 Excess tax benefit from stock-based compensation 9 1,2 Net cash provided by (used for) financing activities 6,04 10,0 Effect of exchange rate changes on cash 6,60 2,5 Net cash provided by (used for) financing activities 36,347 31,5 Effect of exchange rate changes on cash 6,61 2,5 Net increase (decrease) in cash and cash equivalents 36,347 31,5	Inventories		(8,161)		(15,353	
Accrued income taxes 1,186 3 Net cash provided by operating activities 63,473 30,6 Cash used for investing activities:	Prepaid expenses and other assets		(2,803)		(633	
Net cash provided by operating activities 63,473 30,60 Cash used for investing activities: Cash used for investing activities: Cash used for investing activities: (16,566) (10,3 Acquisition of intangible assets (1,853) (1,3 Net cash used for investing activities (18,419) (11,6 Cash provided by (used for) financing activities: Tessuance of debt 91,5 Payment of debt 91,5 92,5 Proceeds from stock options exercised 8,122 12,3 Treasury stock purchased (16,168) (3,60) Excess tax benefit from stock-based compensation 9 1,2 Net cash provided by (used for) financing activities (8,046) 10,0 Effect of exchange rate changes on cash (661) 2,5 Net increase (decrease) in cash and cash equivalents 36,347 31,5 Cash and cash equivalents at beginning of year 76,174 44,5 Cash and cash equivalents at end of period \$ 112,521 76,11 Supplemental Cash Flow Information: \$ 7,178 \$ 6,0	Accounts payable and accrued expenses		19,964		2,285	
Cash used for investing activities: Cash used for investing activities: (16,566) (10,3 A Acquisition of intangible assets (1,853) (1,3 Net cash used for investing activities (18,419) (11,6 Cash provided by (used for) financing activities: — 19,5 Payment of debt — 19,5 Proceeds from stock options exercised 8,122 12,3 Treasury stock purchased (16,168) (3,6 Excess tax benefit from stock-based compensation — 1,2 Net cash provided by (used for) financing activities (8,046) 10,0 Effect of exchange rate changes on cash (661) 2,5 Net increase (decrease) in cash and cash equivalents 36,347 31,5 Cash and cash equivalents at beginning of year 76,174 44,5 Cash and cash equivalents at end of period \$ 112,521 \$ 76,1 Supplemental Cash Flow Information: \$ 7,178 \$ 6,0 Income taxes paid \$ 7,178 \$ 6,0	Accrued income taxes		1,186		(364	
Acquisition of property, plant, and equipment (16,566) (10,3 Acquisition of intangible assets (1,853) (1,850) Net cash used for investing activities (18,419) (11,60) Cash provided by (used for) financing activities: — 19,5 Payment of debt — (19,5 Proceeds from stock options exercised 8,122 12,3 Treasury stock purchased (16,168) 3,6 Excess tax benefit from stock-based compensation — 1,2 Net cash provided by (used for) financing activities (8,046) 10,0 Effect of exchange rate changes on cash (661) 2,5 Net increase (decrease) in cash and cash equivalents 36,347 31,5 Cash and cash equivalents at beginning of year 76,174 44,5 Cash and cash equivalents at end of period \$ 112,521 \$ 76,1 Supplemental Cash Flow Information: \$ 7,178 \$ 6,0	Net cash provided by operating activities		63,473		30,694	
Acquisition of intangible assets (1,853) (1,353) Net cash used for investing activities (18,419) (11,600) Cash provided by (used for) financing activities: 87 19,500 Issuance of debt — 19,500 Payment of debt — 19,500 Proceeds from stock options exercised 8,122 12,300 Treasury stock purchased (16,168) (3,600) Excess tax benefit from stock-based compensation — 1,200 Net cash provided by (used for) financing activities (8,046) 10,000 Effect of exchange rate changes on cash (661) 2,500 Net increase (decrease) in cash and cash equivalents 36,347 31,500 Cash and cash equivalents at beginning of year 76,174 44,500 Cash and cash equivalents at end of period \$ 112,521 \$ 76,100 Supplemental Cash Flow Information: \$ 7,178 \$ 6,000	Cash used for investing activities:					
Acquisition of intangible assets (1,853) (1,353) Net cash used for investing activities (18,419) (11,600) Cash provided by (used for) financing activities: 87 19,500 Issuance of debt — 19,500 Payment of debt — 19,500 Proceeds from stock options exercised 8,122 12,300 Treasury stock purchased (16,168) (3,600) Excess tax benefit from stock-based compensation — 1,200 Net cash provided by (used for) financing activities (8,046) 10,000 Effect of exchange rate changes on cash (661) 2,500 Net increase (decrease) in cash and cash equivalents 36,347 31,500 Cash and cash equivalents at beginning of year 76,174 44,500 Cash and cash equivalents at end of period \$ 112,521 \$ 76,100 Supplemental Cash Flow Information: \$ 7,178 \$ 6,000	Acquisition of property, plant, and equipment		(16,566)		(10,355	
Net cash used for investing activities (18,419) (11,60) Cash provided by (used for) financing activities: 3 19,5 Issuance of debt — 19,5 Payment of debt — (19,5 Proceeds from stock options exercised 8,122 12,3 Treasury stock purchased (16,168) 3,6 Excess tax benefit from stock-based compensation — 1,2 Net cash provided by (used for) financing activities (8,046) 10,0 Effect of exchange rate changes on cash (661) 2,5 Net increase (decrease) in cash and cash equivalents 36,347 31,5 Cash and cash equivalents at beginning of year 76,174 44,5 Cash and cash equivalents at end of period \$ 112,521 \$ 76,1 Supplemental Cash Flow Information: Income taxes paid \$ 7,178 \$ 6,0			(1,853)		(1,319	
Cash provided by (used for) financing activities: Issuance of debt — 19,5 Payment of debt — (19,5 Proceeds from stock options exercised 8,122 12,3 Treasury stock purchased (16,168) (3,6 Excess tax benefit from stock-based compensation — 1,2 Net cash provided by (used for) financing activities (8,046) 10,0 Effect of exchange rate changes on cash (661) 2,5 Net increase (decrease) in cash and cash equivalents 36,347 31,5 Cash and cash equivalents at beginning of year 76,174 44,5 Cash and cash equivalents at end of period \$ 112,521 76,1 Supplemental Cash Flow Information: Income taxes paid \$ 7,178 \$ 6,0					(11,674	
Issuance of debt — 19.5 Payment of debt — (19.5 Proceeds from stock options exercised 8,122 12.3 Treasury stock purchased (16,168) (3,6 Excess tax benefit from stock-based compensation — 1,2 Net cash provided by (used for) financing activities (8,046) 10,0 Effect of exchange rate changes on cash (661) 2,5 Net increase (decrease) in cash and cash equivalents 36,347 31,5 Cash and cash equivalents at beginning of year 76,174 44,5 Cash and cash equivalents at end of period \$ 112,521 76,1 Supplemental Cash Flow Information: Income taxes paid \$ 7,178 \$ 6,0	Cash provided by (used for) financing activities:					
Payment of debt — (19.5) Proceeds from stock options exercised 8,122 12,3 Treasury stock purchased (16,168) (3,6 Excess tax benefit from stock-based compensation — 1,2 Net cash provided by (used for) financing activities (8,046) 10,0 Effect of exchange rate changes on cash (661) 2,5 Net increase (decrease) in cash and cash equivalents 36,347 31,5 Cash and cash equivalents at beginning of year 76,174 44,5 Cash and cash equivalents at end of period \$ 112,521 \$ 76,1 Supplemental Cash Flow Information: Income taxes paid \$ 7,178 \$ 6,0			_		19,500	
Proceeds from stock options exercised 8,122 12,3 Treasury stock purchased (16,168) (3,6 Excess tax benefit from stock-based compensation — 1,2 Net cash provided by (used for) financing activities (8,046) 10,0 Effect of exchange rate changes on cash (661) 2,5 Net increase (decrease) in cash and cash equivalents 36,347 31,5 Cash and cash equivalents at beginning of year 76,174 44,5 Cash and cash equivalents at end of period \$ 112,521 76,1 Supplemental Cash Flow Information: Income taxes paid \$ 7,178 \$ 6,0	Payment of debt		_		(19,500	
Treasury stock purchased (16,168) (3,60) Excess tax benefit from stock-based compensation — 1,22 Net cash provided by (used for) financing activities (8,046) 10,00 Effect of exchange rate changes on cash (661) 2,55 Net increase (decrease) in cash and cash equivalents 36,347 31,55 Cash and cash equivalents at beginning of year 76,174 44,55 Cash and cash equivalents at end of period \$ 112,521 \$ 76,10 Supplemental Cash Flow Information: Income taxes paid \$ 7,178 \$ 6,00	•		8,122		12,371	
Excess tax benefit from stock-based compensation — 1,2 Net cash provided by (used for) financing activities (8,046) 10,0 Effect of exchange rate changes on cash (661) 2,5 Net increase (decrease) in cash and cash equivalents 36,347 31,5 Cash and cash equivalents at beginning of year 76,174 44,5 Cash and cash equivalents at end of period \$ 112,521 \$ 76,1 Supplemental Cash Flow Information: Income taxes paid \$ 7,178 \$ 6,0			(16,168)		(3,607	
Net cash provided by (used for) financing activities (8,046) 10,000 Effect of exchange rate changes on cash (661) 2,500 Net increase (decrease) in cash and cash equivalents 36,347 31,500 Cash and cash equivalents at beginning of year 76,174 44,500 Cash and cash equivalents at end of period \$112,521 \$76,100 Supplemental Cash Flow Information: Supplemental Cash Flow Information: Income taxes paid \$7,178 \$6,000 Cash and cash provided by (used for) financing activities (8,046) 10,000 Cash and cash equivalents at end of period 10,000 Cash and cash equivalents at beginning of year 10,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash and cash equivalents at end of period 11,000 Cash			_		1,274	
Effect of exchange rate changes on cash Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of period Supplemental Cash Flow Information: Income taxes paid (661) 2,5 36,347 31,5 31,5 31,5 31,5 31,5 31,5 31,5 31,5	·		(8.046)	-	10,038	
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of period \$\frac{112,521}{5}\$\$ \frac{76,17}{5}\$\$ Supplemental Cash Flow Information: Income taxes paid \$\frac{7,178}{5}\$\$ \$\frac{6,0}{5}\$\$. , , , ,				2,523	
Cash and cash equivalents at beginning of year 76,174 44,5 Cash and cash equivalents at end of period \$ 112,521 \$ 76,1 Supplemental Cash Flow Information: Income taxes paid \$ 7,178 \$ 6,0					31,581	
Cash and cash equivalents at end of period \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\			*		44,593	
Supplemental Cash Flow Information: Income taxes paid \$ 7,178 \$ 6,0		\$		\$	76,174	
Income taxes paid \$ 7,178 \$ 6,0		<u>· </u>	,- <u>-</u>	_		
•	Supplemental Cash Flow Information:					
Interest paid \$ — \$	Income taxes paid	\$	7,178	\$	6,068	
Ψ Ψ	Interest paid	\$	_	\$	44	

UNIVERSAL ELECTRONICS INC. RECONCILIATION OF ADJUSTED PRO FORMA FINANCIAL RESULTS

(In thousands, except share-related data) (Unaudited)

	Three Months Ended December 31, 2014						Three Months Ended December 31, 2013																																													
		GAAP	A	djustments		Adjusted Pro Forma		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		GAAP		Adjustments		Adjusted Pro Forma
Net sales	\$	138,389	\$	_	\$	138,389	\$	136,134	\$	_	\$	136,134																																								
Cost of sales (1)		96,708		(239)		96,469		95,506		(278)		95,228																																								
Gross profit		41,681		239		41,920		40,628		278		40,906																																								
Research and development expenses (2)		4,369		(62)		4,307		3,984		(60)		3,924																																								
Selling, general and administrative expenses (3)		27,481		(2,715)		24,766		28,832		(3,659)		25,173																																								
Operating income		9,831		3,016		12,847		7,812		3,997		11,809																																								
Interest income (expense), net		32		_		32		(9)		_		(9)																																								
Other income (expense), net		498		_		498		(272)		_		(272)																																								
Income before provision for income taxes		10,361		3,016		13,377		7,531		3,997		11,528																																								
Provision for income taxes (4)		1,459		626		2,085		1,978		771		2,749																																								
Net income	\$	8,902	\$	2,390	\$	11,292	\$	5,553	\$	3,226	\$	8,779																																								
Earnings per share diluted	\$	0.55	\$	0.15	\$	0.70	\$	0.35	\$	0.20	\$	0.55																																								

	Twelve Months Ended December 31, 2014							Twelve Months Ended December 31, 2013					
	GAAP		Adjustments		Adjusted Pro Forma		GAAP		Adjustments]	Adjusted Pro Forma	
Net sales	\$	562,329	\$	_	\$	562,329	\$	529,354	\$	_	\$	529,354	
Cost of sales (5)		395,429		(946)		394,483		377,892		(1,109)		376,783	
Gross profit		166,900		946		167,846		151,462		1,109		152,571	
Research and development expenses (6)		16,975		(323)		16,652		16,447		(226)		16,221	
Selling, general and administrative expenses (7)		108,645		(9,949)		98,696		102,861		(10,363)		92,498	
Operating income		41,280		11,218		52,498		32,154		11,698		43,852	
Interest income (expense), net		11		_		11		51		_		51	
Other income (expense), net		(840)		_		(840)		(3,169)		_		(3,169)	
Income before provision for income taxes		40,451		11,218		51,669		29,036		11,698		40,734	
Provision for income taxes (8)		7,917		2,621		10,538		6,073		2,244		8,317	
Net income	\$	32,534	\$	8,597	\$	41,131	\$	22,963	\$	9,454	\$	32,417	
Earnings per share diluted	\$	2.01	\$	0.53	\$	2.55	\$	1.47	\$	0.61	\$	2.08	

- (1) To reflect depreciation expense of \$0.2 million and \$0.3 million for the three months ended December 31, 2014 and 2013, respectively, related to the mark-up in fixed assets from cost to fair value as a result of acquisitions.
- (2) To reflect stock-based compensation expense for the three months ended December 31, 2014 and 2013.
- (3) To reflect amortization expense of \$0.7 million for each of the three months ended December 31, 2014 and 2013 related to intangible assets acquired as part of acquisitions. In addition, to reflect stock-based compensation expense of \$1.5 million and \$1.3 million for the three months ended December 31, 2014 and 2013, respectively. Also, to reflect employee related restructuring costs, primarily severance, of \$0.4 million and \$1.6 million for the three months ended December 31, 2014 and 2013, respectively.
- (4) To reflect the tax effect of the adjustments. In addition, the three months ended December 31, 2014 and 2013 include adjustments of \$0.7 million and \$0.2 million, respectively, related to the write-off of acquisition-related deferred tax assets resulting from a tax law change in China. Partially offsetting this adjustment for the three months ended December 31, 2014 is an adjustment to net deferred tax assets of \$0.6 million resulting from the expiration of a tax holiday at one of our factories in China.
- (5) To reflect depreciation expense of \$0.9 million and \$1.1 million for the twelve months ended December 31, 2014 and 2013, respectively, related to the mark-up in fixed assets from cost to fair value as a result of acquisitions.
- (6) To reflect stock-based compensation expense for the twelve months ended December 31, 2014 and 2013.
- (7) To reflect amortization expense of \$3.0 million for each of the twelve months ended December 31, 2014 and 2013 related to intangible assets acquired as part of acquisitions. In addition, to reflect stock-based compensation expense of \$6.1 million and \$5.1 million for the twelve months ended December 31, 2014 and 2013, respectively. Also, to reflect employee related restructuring costs, primarily severance, of \$0.9 million and \$2.0 million for the twelve months ended December 31, 2014 and 2013, respectively. For the twelve months ended December 31, 2013, there were \$0.3 million of additional costs incurred relating to the settlement of a software audit for infringements that occurred prior to the acquisition of Enson Assets Limited.
- (8) To reflect the tax effect of the adjustments. In addition, the twelve months ended December 31, 2014 and 2013 include adjustments of \$0.7 million and \$0.2 million, respectively, related to the write-off of acquisition-related deferred tax assets resulting from a tax law change in China. Partially offsetting this adjustment for the twelve months ended December 31, 2014 is an adjustment to net deferred tax assets of \$0.6 million resulting from the expiration of a tax holiday at one of our factories in China. The twelve months ended December 31, 2013 also includes an adjustment of \$0.4 million related to additional tax reserves recorded as a result of a tax audit of pre-acquisition periods of an acquired entity.