UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTIONS 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934**

Date of Report (date of earliest event reported): February 18, 2016

UNIVERSAL ELECTRONICS INC.

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

0-21044 (Commission File No.)

33-0204817 (I.R.S. Employer Identification No.)

201 E. Sandpointe Avenue, 8th Floor Santa Ana, CA 92707 (Address of principal executive offices, with Zip Code)

(714) 918-9500 (Registrant's telephone number, including area code):

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 2.02 Results of Operations and Financial Condition

On February 18, 2016, Universal Electronics Inc. ("UEI") is issuing a press release and holding a conference call regarding its financial results for the fourth quarter and the full year ended December 31, 2015. A copy of the press release is furnished as Exhibit 99.1 to this report.

Pursuant to General Instruction B2 of Form 8-K, the information contained in Exhibit 99.1 will be deemed furnished, and not "filed," for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as expressly set forth by specific reference in any such filing, or subject to the liabilities of that Section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

Use of Adjusted Pro Forma Financial Information

In addition to reporting financial results in accordance with generally accepted accounting principles, or GAAP, UEI provides non-GAAP or Adjusted Pro Forma information in the press release as additional information for its operating results. References to Adjusted Pro Forma information are to non-GAAP pro forma measures. These measures are not in accordance with, or an alternative for, GAAP and may be different from non-GAAP measures used by other companies. UEI's management believes that this presentation of Adjusted Pro Forma financial information provides useful information to management and investors regarding certain financial and business trends relating to its financial condition and results of operations. In addition, management uses these measures for reviewing the financial results of UEI and for budget planning purposes.

Item 9.01 Financial Statements and Exhibits

- (d) Exhibits. The following exhibit is furnished with this report.
 - 99.1 Press Release of Universal Electronics Inc. dated February 18, 2016.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Universal Electronics Inc.

Date: February 18, 2016

By: /s/ Bryan Hackworth

Bryan Hackworth Chief Financial Officer (Principal Financial Officer)

INDEX TO EXHIBITS

Exhibit Number Description

99.1

Press Release Dated February 18, 2016



Contacts: Paul Arling (UEI) 714.918.9500 Becky Herrick (IR Agency) 415.433.3777

UNIVERSAL ELECTRONICS REPORTS FOURTH QUARTER AND YEAR-END 2015 FINANCIAL RESULTS

- Achieves record net sales and EPS in the fourth quarter 2015 -

SANTA ANA, CA – February 18, 2016 – Universal Electronics Inc. (UEI), (NASDAQ: UEIC) reported financial results for the three and twelve months ended December 31, 2015.

Paul Arling, UEI's Chairman and CEO, stated, "Our record fourth quarter 2015 sales and earnings results demonstrate the solid performance across our core business. Subscription broadcasting sales were particularly strong as the transition to more advanced remote control products and technologies continues. Looking ahead into 2016, the introduction of higher-end platforms will continue to ramp as our customers rollout new products throughout the year. In addition, we expect to further benefit from this trend as customers in regions around the world adopt more advanced features and devices.

"We continue to be very excited about our acquisition of Ecolink Intelligent Technology in August 2015 and remain on track with the integration. To take advantage of the opportunity in the emerging smart home market, we expect to introduce a variety of wireless security, sensing and home automation products and services with our industry partners throughout 2016," concluded Arling.

Adjusted Pro Forma Financial Results for the Three Months Ended December 31: 2015 Compared to 2014

- Net sales were \$162.1 million, compared to \$138.4 million.
 - Business Category revenue was \$145.4 million, compared to \$120.7 million. The Business Category contributed 89.7% of total net sales, compared to 87.2%.
 - Consumer Category revenue was \$16.7 million, compared to \$17.7 million. The Consumer Category contributed 10.3% of total net sales, compared to 12.8%.
- Gross margins were 28.8%, compared to 30.3%.
- Operating expenses were \$31.4 million, compared to \$29.1 million.
- Operating income was \$15.2 million, compared to \$12.8 million.
- Net income was \$13.4 million, or \$0.91 per diluted share, compared to \$11.3 million, or \$0.70 per diluted share.
- At December 31, 2015, cash and cash equivalents were \$53.0 million.

Adjusted Pro Forma Financial Results for the Twelve Months Ended December 31: 2015 Compared to 2014

- Net sales were \$602.8 million, compared to \$562.3 million.
- Gross margins were 27.9%, compared to 29.8%.
- Operating expenses were \$112.9 million, compared to \$115.3 million.
- Operating income was \$55.0 million, compared to \$52.5 million.
- Net income was \$43.3 million, or \$2.79 per diluted share, compared to \$41.1 million, or \$2.55 per diluted share.

Financial Outlook

Bryan Hackworth, UEI's CFO, stated, "In comparing the first quarters of 2016 and 2015, it is important to note the year-ago period reflected a higher level of royalty income. However, as we have a number of new customers transitioning to advanced platforms throughout 2016, both in the U.S. as well as in Europe, and as we begin shipping home security products to new customers in the second quarter, we expect to see continued growth in earnings."

For the first quarter of 2016, the company expects net sales to range between \$153.0 million and \$161.0 million, compared to \$132.7 million in the first quarter of 2015. Adjusted pro forma earnings per diluted share for the first quarter of 2016 are expected to range from \$0.46 to \$0.54, compared to adjusted pro forma earnings per diluted share of \$0.46 in the first quarter of 2015.

Conference Call Information

UEI's management team will hold a conference call today, Thursday, February 18, 2016 at 4:30 p.m. ET / 1:30 p.m. PT, to discuss its fourth quarter and the full year 2015 earnings results, review recent activity and answer questions. To access the call in the U.S. please dial 877-843-0414 and for international calls dial 315-625-3071 approximately 10 minutes prior to the start of the conference. The conference ID is 45191957. The conference call will also be broadcast live over the Internet and available for replay for one year at <u>www.uei.com</u>. In addition, a replay of the call will be available via telephone for two business days, beginning two hours after the call. To listen to the replay, in the U.S., please dial 855-859-2056 and internationally, 404-537-3406. Enter access code 45191957.

Use of Non-GAAP Financial Metrics

Non-GAAP gross margins, Non-GAAP operating expenses, and Non-GAAP net income and earnings per share are supplemental measures of the company's performance that are not required by, and are not presented in accordance with GAAP. The Non-GAAP information does not substitute for any performance measure derived in accordance with GAAP. Non-GAAP gross profit is defined as gross profit excluding cost of goods sold and depreciation expense related to the increase in inventories and fixed assets from cost to fair market value resulting from acquisitions. Non-GAAP operating expenses are defined as operating expenses excluding amortization of intangibles acquired, employee related restructuring costs, stock-based compensation expense, changes in contingent consideration related to the acquisition of the net assets of Ecolink Intelligent Technology, Inc., a court ordered award to a defendant in a lawsuit for a portion of its legal fees and acquisition related expenses. Non-GAAP net income is defined as net income from operations excluding the aforementioned items and the related tax effects as well as adjustments to certain deferred tax assets and liabilities resulting from tax law changes. A reconciliation of Non-GAAP financial results to GAAP results is included at the end of this press release.

About Universal Electronics

Universal Electronics Inc. (NASDAQ: UEIC) is the worldwide leader in sensing and control technologies for the smart home. For more information, please visit <u>www.uei.com/about</u>.

Safe Harbor Statement

This press release contains forward-looking statements that are made pursuant to the Safe-Harbor provisions of the Private Securities Litigation Reform Act of 1995. Words and expressions reflecting something other than historical fact are intended to identify forward-looking statements. These forward-looking statements involve a number of risks and uncertainties, including the company's ability to maintain and build its relationships with key customers; the company's ability to anticipate the needs and wants of its customers and timely develop and deliver products that will meet those needs and wants; the significant percentage of our revenues attributable to a limited number of customers, the timing of new product rollout orders from the company's customers as anticipated by management; the continued trend of the home entertainment industry in providing consumers with more advanced technologies; the successful integration of the Ecolink assets and business lines; the timely development, delivery and market acceptance of products and technologies such as home security, home automation, wireless sensors and other technologies identified in this release; management's ability to manage its business to achieve its revenue and earnings as guided; the continued ability to identify and execute on opportunities that maximize stockholder value, including the effects repurchasing the company's shares have on the company achieves may differ materially from any forward-looking statement due to such risks and uncertainties. The company undertakes no obligations to revise or update any forward-looking statements in order to reflect events or circumstances that may arise after the date of this release.

- Tables Follow -

UNIVERSAL ELECTRONICS INC. CONSOLIDATED BALANCE SHEETS (In thousands, except share-related data)

	Dec	ember 31, 2015	Dece	mber 31, 2014
ASSETS				
Current assets:				
Cash and cash equivalents	\$	52,966	\$	112,521
Restricted cash		4,623		—
Accounts receivable, net		121,801		97,989
Inventories, net		122,366		97,474
Prepaid expenses and other current assets		6,217		6,856
Income tax receivable		55		77
Deferred income taxes		7,296		5,048
Total current assets		315,324		319,965
Property, plant, and equipment, net		90,015		76,135
Goodwill		43,116		30,739
Intangible assets, net		32,926		24,614
Deferred income taxes		8,474		6,146
Other assets		5,365		5,471
Total assets	\$	495,220	\$	463,070
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	93,843	\$	69,991
Line of credit		50,000		
Accrued compensation		37,452		40,656
Accrued sales discounts, rebates and royalties		7,618		8,097
Accrued income taxes		4,745		4,263
Other accrued expenses		21,466		13,358
Total current liabilities		215,124		136,365
Long-term liabilities:		,		,
Long-term contingent consideration		11,751		_
Deferred income taxes		7,891		8,456
Income tax payable		629		566
Other long-term liabilities		1,917		2,062
Total liabilities		237,312		147,449
Commitments and contingencies		207,012		1.1,1.19
Stockholders' equity:				
Preferred stock, \$0.01 par value, 5,000,000 shares authorized; none issued or outstanding				
Common stock, \$0.01 par value, 50,000,000 shares authorized; 23,176,277 and 22,909,884 shares issued on				
December 31, 2015 and 2014, respectively		232		229
Paid-in capital		228,269		214,710
Treasury stock, at cost, 8,824,768 and 7,008,475 shares on December 31, 2015 and 2014, respectively		(210,333)		(120,938)
Accumulated other comprehensive income (loss)		(15,799)		(4,446)
Retained earnings		255,240		226,066
Universal Electronics Inc. stockholders' equity		257,609		315,621
Noncontrolling interest		299		
Total stockholders' equity		257,908		315,621

UNIVERSAL ELECTRONICS INC. CONSOLIDATED INCOME STATEMENTS

(In thousands, except per share amounts)

	1	Three Months Er	nded De	 Twelve Months Ended December 31,					
		2015		2014	2015		2014		
Net sales	\$	162,110	\$	138,389	\$ 602,833	\$	562,329		
Cost of sales		115,859		96,708	436,084		395,429		
Gross profit		46,251		41,681	166,749		166,900		
Research and development expenses		5,477		4,369	18,141		16,975		
Selling, general and administrative expenses		30,391		27,481	112,689		108,645		
Operating income		10,383		9,831	35,919		41,280		
Interest income (expense), net		(135)		32	63		11		
Other income (expense), net		265		498	(7)		(840)		
Income before provision for income taxes		10,513		10,361	35,975		40,451		
Provision for income taxes		1,178		1,459	6,802		7,917		
Net income		9,335		8,902	29,173		32,534		
Net income (loss) attributable to noncontrolling interest		(4)		_	(1)		_		
Net income attributable to Universal Electronics Inc.	\$	9,339	\$	8,902	\$ 29,174	\$	32,534		
Earnings per share attributable to Universal Electronics Inc.:									
Basic	\$	0.65	\$	0.56	\$ 1.91	\$	2.06		
Diluted	\$	0.64	\$	0.55	\$ 1.88	\$	2.01		
Shares used in computing earnings per share:									
Basic		14,404		15,831	15,248		15,781		
Diluted		14,682		16,204	 15,542		16,152		

UNIVERSAL ELECTRONICS INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

	Year Ended Decembe				
	 2015				
Cash provided by operating activities:					
Net income	\$ 29,173	\$	32,534		
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	20,452		18,244		
Provision for doubtful accounts	299		249		
Provision for inventory write-downs	3,382		3,473		
Deferred income taxes	(5,348)		(538		
Tax benefit from exercise of stock options and vested restricted stock	3,069		_		
Excess tax benefit from stock-based compensation	(2,619)		_		
Shares issued for employee benefit plan	867		847		
Stock-based compensation	7,913		6,444		
Changes in operating assets and liabilities:					
Restricted cash	(4,623)		_		
Accounts receivable	(29,406)		(7,966		
Inventories	(31,877)		(8,16)		
Prepaid expenses and other assets	774		(2,803		
Accounts payable and accrued expenses	33,309		19,964		
Accrued income taxes	729		1,18		
Net cash provided by operating activities	 26,094	-	63,473		
Cash used for investing activities:					
Acquisition of net assets of Ecolink Intelligent Technology, Inc., net of cash acquired	(12,265)		_		
Acquisition of property, plant, and equipment	(32,989)		(16,560		
Acquisition of intangible assets	(2,395)		(1,85		
Net cash used for investing activities	 (47,649)		(18,419		
Cash provided by (used for) financing activities:					
Borrowings under line of credit	84,500		_		
Repayments on line of credit	(34,500)		_		
Proceeds from stock options exercised	1,712		8,122		
Treasury stock purchased	(89,395)		(16,168		
Distribution to noncontrolling interest	(78)				
Excess tax benefit from stock-based compensation	2,619		_		
Net cash provided by (used for) financing activities	 (35,142)		(8,040		
Effect of exchange rate changes on cash	(2,858)		(66]		
Net increase (decrease) in cash and cash equivalents	 (59,555)		36,347		
Cash and cash equivalents at beginning of year	112,521		76,174		
Cash and cash equivalents at end of period	\$ 52,966	\$	112,52		
Supplemental cash flow information:					
Income taxes paid	\$ 7,793	\$	7,178		
Interest paid	\$ 255	\$ \$	/,1/0		

UNIVERSAL ELECTRONICS INC. RECONCILIATION OF ADJUSTED PRO FORMA FINANCIAL RESULTS

(In thousands, except per share amounts) (Unaudited)

	Three months ended December 31, 2015						Three months ended Decemb					ber 31, 2014		
		GAAP		Adjustments	Adjusted Pro Forma			GAAP		Adjustments		Adjusted Pro Forma		
Net sales	\$	162,110	\$	—	\$	162,110	\$	138,389	\$	_	\$	138,389		
Cost of sales (1)		115,859		(378)		115,481		96,708		(239)		96,469		
Gross profit		46,251		378		46,629		41,681		239		41,920		
Research and development expenses ⁽²⁾		5,477		(123)		5,354		4,369		(62)		4,307		
Selling, general and administrative expenses (3)		30,391		(4,353)		26,038		27,481		(2,715)		24,766		
Operating income		10,383		4,854		15,237		9,831		3,016		12,847		
Interest income (expense), net		(135)		_		(135)		32				32		
Other income (expense), net		265		—		265		498		—		498		
Income before provision for income taxes		10,513		4,854		15,367		10,361		3,016		13,377		
Provision for income taxes ⁽⁴⁾		1,178		822		2,000		1,459		626		2,085		
Net income		9,335		4,032		13,367		8,902		2,390		11,292		
Net income (loss) attributable to noncontrolling interest		(4)		_		(4)		_				_		
Net income attributable to Universal Electronics Inc.	\$	9,339	\$	4,032	\$	13,371	\$	8,902	\$	2,390	\$	11,292		
Diluted earnings per share attributable to Universal Electronics Inc.	\$	0.64	\$	0.27	\$	0.91	\$	0.55	\$	0.15	\$	0.70		

	Twelve months ended December 31, 2015							Twelve months ended December 31, 2014					
		GAAP	Adjustments		Adjusted Pro Forma		GAAP		Adjustments		Adjusted Pro Forma		
Net sales	\$	602,833	\$		\$	602,833	\$	562,329	\$	_	\$	562,329	
Cost of sales ⁽⁵⁾		436,084		(1,181)		434,903		395,429		(946)		394,483	
Gross profit		166,749		1,181		167,930	-	166,900		946		167,846	
Research and development expenses (6)		18,141		(428)		17,713		16,975		(323)		16,652	
Selling, general and administrative expenses (7)		112,689		(17,507)		95,182		108,645		(9,949)		98,696	
Operating income		35,919		19,116		55,035		41,280		11,218		52,498	
Interest income (expense), net		63		_		63		11		_		11	
Other income (expense), net		(7)		—		(7)		(840)				(840)	
Income before provision for income taxes		35,975		19,116		55,091		40,451		11,218		51,669	
Provision for income taxes (8)		6,802		4,949		11,751		7,917		2,621		10,538	
Net income		29,173		14,167		43,340	-	32,534		8,597		41,131	
Net income (loss) attributable to noncontrolling interest		(1)		_		(1)						_	
Net income attributable to Universal Electronics Inc.	\$	29,174	\$	14,167	\$	43,341	\$	32,534	\$	8,597	\$	41,131	
Diluted earnings per share attributable to Universal Electronics Inc.	\$	1.88	\$	0.91	\$	2.79	\$	2.01	\$	0.53	\$	2.55	

- (1) To reflect depreciation expense of \$0.3 million and \$0.2 million for the three months ended December 31, 2015 and 2014, respectively, related to the mark-up in fixed assets from cost to fair value as a result of acquisitions. Also, to reflect the effect of fair value adjustments to inventories sold through during the three months ended December 31, 2015 of \$0.1 million. The inventory fair value adjustments relate to inventories purchased as a part of the Ecolink Intelligent Technology, Inc. acquisition.
- ⁽²⁾ To reflect stock-based compensation expense for the three months ended December 31, 2015 and 2014.
- (3) To reflect amortization expense of \$1.2 million and \$0.7 million for the three months ended December 31, 2015 and 2014, respectively, related to intangible assets acquired as part of acquisitions; to reflect stock-based compensation expense of \$1.9 million and \$1.5 million for the three months ended December 31, 2015 and 2014, respectively; to reflect other employee related restructuring costs of \$0.7 million and \$0.4 million for the three months ended December 31, 2015 and 2014, respectively; and to reflect an increase in contingent consideration of \$0.6 million related to the acquisition of the net assets of Ecolink Intelligent Technology, Inc. for the three months ended December 31, 2015.
- ⁽⁴⁾ To reflect the tax effect of the adjustments. In addition, the three months ended December 31, 2015 and 2014 include adjustments of \$0.6 million and \$0.7 million, respectively, related to the write-off of acquisition-related deferred tax assets resulting from a tax law change in China. Partially offsetting this adjustment for the three months ended December 31, 2014 is an adjustment to net deferred tax assets of \$0.6 million resulting from the expiration of a tax holiday at one of our factories in China.
- ⁽⁵⁾ To reflect depreciation expense of \$1.0 million and \$0.9 million for the twelve months ended December 31, 2015 and 2014, respectively, related to the mark-up in fixed assets from cost to fair value as a result of acquisitions. Also, to reflect the effect of fair value adjustments to inventories sold through during the four months period ended December 31, 2015 of \$0.2 million. The inventory fair value adjustments relate to inventories purchased as a part of the Ecolink Intelligent Technology, Inc. acquisition.
- ⁽⁶⁾ To reflect stock-based compensation expense for the twelve months ended December 31, 2015 and 2014.
- (7) To reflect amortization expense of \$3.6 million and \$3.0 million for the twelve months ended December 31, 2015 and 2014, respectively, related to intangible assets acquired as part of acquisitions; to reflect stock-based compensation expense of \$7.4 million and \$6.1 million for the twelve months ended December 31, 2015 and 2014, respectively; to reflect other employee related restructuring costs of \$1.0 million and \$0.9 million for the twelve months ended December 31, 2015 and 2014, respectively; to reflect an increase in contingent consideration of \$0.6 million related to the acquisition of the net assets of Ecolink Intelligent Technology, Inc. for the twelve months ended December 31, 2015; and to reflect \$4.6 million related to a court ordered award to a defendant in a lawsuit for a portion of its legal fees and \$0.2 million of acquisition related expenses for the twelve months ended December 31, 2015.
- (8) To reflect the tax effect of the adjustments. In addition, the twelve months ended December 31, 2015 and 2014 include adjustments of \$0.6 million and \$0.7 million, respectively, related to the write-off of acquisition-related deferred tax assets resulting from a tax law change in China. Partially offsetting this adjustment for the twelve months ended December 31, 2014 is an adjustment to net deferred tax assets of \$0.6 million resulting from the expiration of a tax holiday at one of our factories in China.

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