# Universal Electronics Reports Financial Results for the Third Quarter 2021

November 4, 2021

SCOTTSDALE, Ariz.--(BUSINESS WIRE)--Nov. 4, 2021-- Universal Electronics Inc. (UEI) (NASDAQ: UEIC) reported financial results for the three and nine months ended September 30, 2021.

“We continue to see long-term demand for innovative home entertainment and automation control solutions,” said Paul Arling, UEI’s chairman and CEO. “However, macro-economic pressures have persisted. Although third quarter sales were impacted more than anticipated by shipping delays as well as ongoing component shortages, our product mix maintained strong gross margins. Our continued cost controls yielded a record bottom line for both the third quarter and nine months ended September 30, 2021.

“We are leveraging 35 plus years’ experience to navigate these immediate challenges. In the third quarter, we secured multiple design wins for control products in the HVAC and home automation channels. As is typical, these long-lived projects are awarded well ahead of shipping dates; therefore, related revenue is expected in late 2022 and 2023. Our goal is to replicate the success we’ve enjoyed in home entertainment, and we are excited to broaden our foothold in other channels. As always, our vision remains focused on our long-term global opportunity, and we are confident we have the technological innovation, operational prowess, and financial strength to lead the industry.”

**Financial Results for the Three Months Ended September 30: 2021 Compared to 2020**

- GAAP net sales were $155.6 million, compared to $153.5 million; Adjusted Non-GAAP net sales were $155.7 million, compared to $153.7 million.
- GAAP gross margins were 29.4%, compared to 28.8%; Adjusted Non-GAAP gross margins were 30.4%, compared to 30.0%.
- GAAP operating income was $8.9 million, compared to $10.2 million; Adjusted Non-GAAP operating income was $16.7 million, compared to $17.0 million.
- GAAP net loss was $1.0 million, or $0.07 per share, compared to net income of $6.2 million or $0.43 per diluted share; Adjusted Non-GAAP net income was $14.1 million, or $1.03 per diluted share, compared to $13.1 million, or $0.92 per diluted share.
- At September 30, 2021, cash and cash equivalents were $58.8 million.

**Financial Results for the Nine Months Ended September 30: 2021 Compared to 2020**

- GAAP net sales were $456.7 million, compared to $458.4 million; Adjusted Non-GAAP net sales were $457.1 million, compared to $458.9 million.
- GAAP gross margins were 30.0%, compared to 27.3%; Adjusted Non-GAAP gross margins were 30.8%, compared to 29.8%.
- GAAP operating income was $26.5 million, compared to $24.8 million; Adjusted Non-GAAP operating income was $48.2 million, compared to $46.5 million.
- GAAP net income was $11.6 million, or $0.84 per diluted share, compared to $26.4 million or $1.86 per share; Adjusted Non-GAAP net income was $40.3 million, or $2.90 per diluted share, compared to $37.3 million, or $2.63 per diluted share.

**Financial Outlook**

For the fourth quarter of 2021, the company expects GAAP net sales to range between $143 million and $158 million, compared to $156.3 million in the fourth quarter of 2020. GAAP earnings per diluted share for the fourth quarter of 2021 are expected to range from $0.10 to $0.25, compared to a GAAP earnings per diluted share of $0.86 in the fourth quarter of 2020.

For the fourth quarter of 2021, the company expects Adjusted Non-GAAP net sales to range from $143 million to $158 million, compared to $156.4 million in the fourth quarter of 2020. Adjusted Non-GAAP earnings per diluted share are expected to range from $0.65 to $0.80, compared to Adjusted Non-GAAP earnings per diluted share of $1.14 in the fourth quarter of 2020. The fourth quarter 2021 Adjusted Non-GAAP earnings per diluted share estimate excludes $0.55 per share related to, among other things, excess manufacturing overhead costs, stock-based compensation, amortization of acquired intangibles, litigation costs, foreign currency gains and losses and the related tax impact of these adjustments. For a more detailed explanation of Non-GAAP measures, please see the Use of Non-GAAP Financial Metrics discussion and the Reconciliation of Adjusted Non-GAAP Financial Results, each located elsewhere in this press release.

The company continues to believe in its long-term growth targets of sales between 5% and 10% and EPS between 10% and 20%.

**Conference Call Information**

UEI’s management team will hold a conference call today, Thursday, November 4, 2021 at 4:30 p.m. ET / 1:30 p.m. PT, to discuss its third quarter 2021 earnings results, review recent activity and answer questions. To access the call in the U.S. please dial 877-843-0414, and for international calls dial 315-625-3071 approximately 15 minutes prior to the start of the conference. The conference ID is 8575919. The conference call will also be broadcast live on the investor section of the UEI website where it will be available for replay for one year. In addition, a replay will be available via

telephone for two business days beginning two hours after the call. To listen to the replay, in the U.S. please dial 855-859-2056, and internationally dial 404-537-3406. The access code is 8575919.

**Use of Non-GAAP Financial Metrics**

In addition to reporting financial results in accordance with generally accepted accounting principles, or GAAP, UEI provides Adjusted Non-GAAP information as additional information for its operating results. References to Adjusted Non-GAAP information are to non-GAAP financial measures. These measures are not required by, in accordance with, or an alternative for, GAAP and may be different from non-GAAP financial measures used by other companies. UEI's management uses these measures for reviewing the financial results of UEI for budget planning purposes and for making operational and financial decisions. Management believes that providing these non-GAAP financial measures to investors, as a supplement to GAAP financial measures, help investors evaluate UEI's core operating and financial performance and business trends consistent with how management evaluates such performance and trends. Additionally, management believes these measures facilitate comparisons with the core operating and financial results and business trends of competitors and other companies.

Adjusted Non-GAAP net sales is defined as net sales excluding the revenue impact of stock-based compensation for performance-based warrants. Adjusted Non-GAAP gross profit is defined as gross profit excluding the impact of additional Section 301 U.S. tariffs on products manufactured in China and imported into the U.S., excess manufacturing overhead costs, including those related to the COVID-19 pandemic, factory transition costs, loss on the sale of our Ohio call center, gain on the release from our Ohio call center lease obligation guarantee, stock-based compensation expense, depreciation expense related to the increase in fixed assets from cost to fair market value resulting from acquisitions and employee related restructuring costs. Adjusted Non-GAAP operating expenses are defined as operating expenses excluding stock-based compensation expense, amortization of intangibles acquired, changes in contingent consideration related to acquisitions, costs associated with our International Trade Commission litigation efforts, and employee related restructuring and other costs. Adjusted Non-GAAP net income is defined as net income excluding the aforementioned items, the loss on the sale of our Argentina subsidiary, the reversal of a social insurance accrual related to our Guangzhou entity, which was sold in 2018, foreign currency gains and losses, the related tax effects of all adjustments and the effect of a reversal of a reserve of an uncertain tax position related to our Guangzhou entity, which was sold in 2018. Adjusted Non-GAAP diluted earnings per share is calculated using Adjusted Non-GAAP net income. A reconciliation of these financial measures to the most directly comparable GAAP financial measures is included at the end of this press release.

**About Universal Electronics**

Founded in 1986, Universal Electronics Inc. (NASDAQ: UEIC) is the global leader in wireless universal control solutions for home entertainment and smart home devices. We design, develop, manufacture, ship and support control and sensor technology solutions and a broad line of universal control systems, audio video accessories, and intelligent wireless security and smart home products. Our products and solutions are used by the world's leading brands in the video services, consumer electronics, security, home automation, climate control and home appliance markets. For more information, visit www.uei.com.

**Forward-looking Statements**

This press release and accompanying schedules contain "forward-looking statements" within the meaning of federal securities laws, including net sales, profit margin and earnings trends, estimates and assumptions; our expectations about new product introductions; and similar statements concerning anticipated future events and expectations that are not historical facts. We caution you that these statements are not guarantees of future performance and are subject to numerous risks and uncertainties, including those we identify below and other risk factors that we identify in our most recent annual report on Form 10-K for the year ended December 31, 2020, and quarterly and periodic reports we have filed with the Securities Exchange Commission (the "SEC") since then. Risks that could affect forward-looking statements in this press release include: our ability to continue anticipating the needs and wants of our customers, and timely develop and deliver products and technologies that will be accepted by our customers; the continued commitment of our customers to their product development strategies that translate into greater demand for our technologies and products as anticipated by management; the continued ordering pattern of our customers as anticipated by management; management's ability to manage its business to achieve its net sales, margins, and earnings through its operating efficiencies, product mix, and gross margin improvement initiatives as guided and as anticipated; our ability to manage our supply chain and logistics interruptions and delays; our ability to enhance and protect the value of our intellectual properties, including our patents and trade secrets, through our licensing and litigation efforts; the effects that natural disasters and public health crises, including the COVID-19 pandemic, have on our business and management's ability to anticipate and mitigate those effects, including the duration, severity and scope of the COVID-19 pandemic, and the actions and restrictions that may be imposed on us and our operations by federal, state, local and international public health and governmental authorities to contain and combat the outbreak and spread of COVID-19, each of which may exacerbate one or more of the aforementioned risks; the impact to our business stemming from the recent press report and Senate inquiry regarding the Chinese work force used in one of our China factories; effects and uncertainties and other factors more fully described in our reports filed with the SEC; and effects that changes in or enhanced use of laws, regulations and policies may have on our business including the impact of trade regulations pertaining to importation of our products and the tariffs imposed upon them. Since it is not possible to predict or identify all of the risks, uncertainties and other factors that may affect future results, the above list should not be considered a complete list. Further, any of these factors could cause actual results to differ materially from the expectations we express or imply in this press release. We make these forward-looking statements as of November 4, 2021, and we undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

– Tables Follow –

**UNIVERSAL ELECTRONICS INC.**
**CONSOLIDATED BALANCE SHEETS**
(In thousands, except share-related data)
(Unaudited)

| | September 30, 2021 | December 31, 2020 |
|---|---|---|
| **ASSETS** | | |
| Current assets: | | |

| | | |
|---|---|---|
| Cash and cash equivalents | $ 58,825 | $ 57,153 |
| Accounts receivable, net | 139,894 | 129,433 |
| Contract assets | 9,173 | 9,685 |
| Inventories | 123,981 | 120,430 |
| Prepaid expenses and other current assets | 6,155 | 6,828 |
| Income tax receivable | 2,877 | 3,314 |
| Total current assets | 340,905 | 326,843 |
| Property, plant and equipment, net | 79,199 | 87,285 |
| Goodwill | 48,510 | 48,614 |
| Intangible assets, net | 20,695 | 19,710 |
| Operating lease right-of-use assets | 17,726 | 19,522 |
| Deferred income taxes | 4,345 | 5,564 |
| Other assets | 2,144 | 2,752 |
| Total assets | $ 513,524 | $ 510,290 |
| **LIABILITIES AND STOCKHOLDERS' EQUITY** | | |
| Current liabilities: | | |
| Accounts payable | $ 85,635 | $ 83,229 |
| Line of credit | 53,000 | 20,000 |
| Accrued compensation | 24,982 | 28,931 |
| Accrued sales discounts, rebates and royalties | 7,035 | 10,758 |
| Accrued income taxes | 1,598 | 3,535 |
| Other accrued liabilities | 32,522 | 33,057 |
| Total current liabilities | 204,772 | 179,510 |
| Long-term liabilities: | | |
| Operating lease obligations | 11,948 | 13,681 |
| Contingent consideration | — | 292 |
| Deferred income taxes | 180 | 1,913 |
| Income tax payable | 1,054 | 1,054 |
| Other long-term liabilities | 332 | 539 |
| Total liabilities | 218,286 | 196,989 |
| Commitments and contingencies | | |
| Stockholders' equity: | | |
| Preferred stock, $0.01 par value, 5,000,000 shares authorized; none issued or outstanding | — | — |
| Common stock, $0.01 par value, 50,000,000 shares authorized; 24,627,589 and 24,391,595 shares issued on September 30, 2021 and December 31, 2020, respectively | 246 | 244 |
| Paid-in capital | 311,964 | 302,084 |
| Treasury stock, at cost, 11,476,672 and 10,618,002 shares on September 30, 2021 and December 31, 2020, respectively | (339,712) | (295,495) |
| Accumulated other comprehensive income (loss) | (13,881) | (18,522) |
| Retained earnings | 336,621 | 324,990 |
| Total stockholders' equity | 295,238 | 313,301 |
| Total liabilities and stockholders' equity | $ 513,524 | $ 510,290 |

**UNIVERSAL ELECTRONICS INC.**
**CONSOLIDATED STATEMENTS OF OPERATIONS**
(In thousands, except per share amounts)
(Unaudited)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| Net sales | $ 155,625 | $ 153,505 | $ 456,658 | $ 458,416 |
| Cost of sales | 109,805 | 109,349 | 319,777 | 333,244 |
| Gross profit | 45,820 | 44,156 | 136,881 | 125,172 |
| Research and development expenses | 7,411 | 7,696 | 23,029 | 22,979 |
| Selling, general and administrative expenses | 29,505 | 26,214 | 87,316 | 77,441 |
| Operating income | 8,904 | 10,246 | 26,536 | 24,752 |
| Interest income (expense), net | (212) | (268) | (447) | (1,272) |
| Loss on sale of Argentina subsidiary | (6,050) | — | (6,050) | — |
| Accrued social insurance adjustment | — | — | — | 9,464 |
| Other income (expense), net | (157) | (1,646) | (151) | (1,263) |
| Income before provision for income taxes | 2,485 | 8,332 | 19,888 | 31,681 |
| Provision for income taxes | 3,440 | 2,164 | 8,257 | 5,267 |

| | | | | |
|---|---|---|---|---|
| Net income (loss) | $ (955) | $ 6,168 | $ 11,631 | $ 26,414 |
| Earnings (loss) per share: | | | | |
| Basic | $ (0.07) | $ 0.44 | $ 0.85 | $ 1.90 |
| Diluted | $ (0.07) | $ 0.43 | $ 0.84 | $ 1.86 |
| Shares used in computing earnings per share: | | | | |
| Basic | 13,392 | 13,928 | 13,622 | 13,935 |
| Diluted | 13,392 | 14,205 | 13,920 | 14,189 |

**UNIVERSAL ELECTRONICS INC.**
**CONSOLIDATED STATEMENTS OF CASH FLOWS**
(In thousands)
(Unaudited)

| | Nine Months Ended September 30, | |
|---|---|---|
| | **2021** | **2020** |
| Cash flows from operating activities: | | |
| Net income | $ 11,631 | $ 26,414 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 19,719 | 22,857 |
| Provision for credit losses | 1 | 271 |
| Deferred income taxes | (483) | 503 |
| Shares issued for employee benefit plan | 977 | 959 |
| Employee and director stock-based compensation | 7,516 | 6,854 |
| Performance-based common stock warrants | 398 | 525 |
| Impairment of long-term assets | — | 57 |
| Loss on sale of Argentina subsidiary, net of cash transferred | 5,960 | — |
| Accrued social insurance adjustment | — | (9,464) |
| Loss on sale of Ohio call center | — | 712 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable and contract assets | (12,129) | 11,556 |
| Inventories | (4,466) | 30,466 |
| Prepaid expenses and other assets | 2,872 | 601 |
| Accounts payable and accrued liabilities | (7,416) | (50,507) |
| Accrued income taxes | (1,664) | 2,023 |
| Net cash provided by operating activities | 22,916 | 43,827 |
| Cash flows from investing activities: | | |
| Acquisitions of property, plant and equipment | (8,782) | (10,864) |
| Acquisitions of intangible assets | (3,626) | (5,254) |
| Payment on sale of Ohio call center | — | (500) |
| Net cash used for investing activities | (12,408) | (16,618) |
| Cash flows from financing activities: | | |
| Borrowings under line of credit | 71,000 | 70,000 |
| Repayments on line of credit | (38,000) | (88,000) |
| Proceeds from stock options exercised | 991 | — |
| Treasury stock purchased | (44,217) | (9,822) |
| Contingent consideration payments in connection with business combinations | — | (3,091) |
| Net cash used for financing activities | (10,226) | (30,913) |
| Effect of foreign currency exchange rates on cash and cash equivalents | 1,390 | (3,452) |
| Net increase (decrease) in cash and cash equivalents | 1,672 | (7,156) |
| Cash and cash equivalents at beginning of period | 57,153 | 74,302 |
| Cash and cash equivalents at end of period | $ 58,825 | $ 67,146 |
| Supplemental cash flow information: | | |
| Income taxes paid | $ 8,235 | $ 3,242 |
| Interest paid | $ 375 | $ 1,404 |

**UNIVERSAL ELECTRONICS INC.**
**RECONCILIATION OF ADJUSTED NON-GAAP FINANCIAL RESULTS**
(In thousands, except per share amounts)
(Unaudited)

| | Three Months Ended September 30, | Nine Months Ended September 30, |
|---|---|---|

| | 2021 | 2020 | 2021 | 2020 |
|---|---|---|---|---|
| **Net sales:** | | | | |
| Net sales - GAAP | $ 155,625 | $ 153,505 | $ 456,658 | $ 458,416 |
| Stock-based compensation for performance-based warrants | 124 | 187 | 398 | 525 |
| Adjusted Non-GAAP net sales | $ 155,749 | $ 153,692 | $ 457,056 | $ 458,941 |
| **Cost of sales:** | | | | |
| Cost of sales - GAAP | $ 109,805 | $ 109,349 | $ 319,777 | $ 333,244 |
| Section 301 U.S. tariffs on goods imported from China (1) | — | — | — | (3,523) |
| Excess manufacturing overhead and factory transition costs (2) | (1,347) | (1,618) | (3,568) | (6,346) |
| Loss on sale of Ohio call center (3) | — | — | — | (570) |
| Gain on release from Ohio call center lease obligation guarantee (4) | — | — | 542 | — |
| Stock-based compensation expense | (39) | (36) | (116) | (146) |
| Adjustments to acquired tangible assets (5) | (65) | (66) | (194) | (198) |
| Employee related restructuring | — | — | — | (204) |
| Adjusted Non-GAAP cost of sales | 108,354 | 107,629 | 316,441 | 322,257 |
| Adjusted Non-GAAP gross profit | $ 47,395 | $ 46,063 | $ 140,615 | $ 136,684 |
| **Gross margin:** | | | | |
| Gross margin - GAAP | 29.4% | 28.8% | 30.0% | 27.3% |
| Stock-based compensation for performance-based warrants | 0.1% | 0.1% | 0.1% | 0.1% |
| Section 301 U.S. tariffs on goods imported from China (1) | —% | —% | —% | 0.8% |
| Excess manufacturing overhead and factory transition costs (2) | 0.9% | 1.1% | 0.8% | 1.4% |
| Loss on sale of Ohio call center (3) | —% | —% | —% | 0.1% |
| Gain on release from Ohio call center lease obligation guarantee (4) | —% | —% | (0.1)% | —% |
| Stock-based compensation expense | 0.0% | 0.0% | 0.0% | 0.0% |
| Adjustments to acquired tangible assets (5) | 0.0% | 0.0% | 0.0% | 0.0% |
| Employee related restructuring | —% | —% | —% | 0.1% |
| Adjusted Non-GAAP gross margin | 30.4% | 30.0% | 30.8% | 29.8% |
| **Operating expenses:** | | | | |
| Operating expenses - GAAP | $ 36,916 | $ 33,910 | $ 110,345 | $ 100,420 |
| Stock-based compensation expense | (2,433) | (2,224) | (7,400) | (6,708) |
| Amortization of acquired intangible assets | (277) | (1,232) | (830) | (4,023) |
| Change in contingent consideration | (13) | 204 | 180 | 2,428 |
| Litigation costs (6) | (3,529) | (1,614) | (10,006) | (1,614) |
| Employee related restructuring and other costs | — | — | 111 | (287) |
| Adjusted Non-GAAP operating expenses | $ 30,664 | $ 29,044 | $ 92,400 | $ 90,216 |

**UNIVERSAL ELECTRONICS INC.**
**RECONCILIATION OF ADJUSTED NON-GAAP FINANCIAL RESULTS**
(In thousands, except per share amounts)
(Unaudited)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| **Operating income:** | | | | |
| Operating income - GAAP | $ 8,904 | $ 10,246 | $ 26,536 | $ 24,752 |
| Stock-based compensation for performance-based warrants | 124 | 187 | 398 | 525 |
| Section 301 U.S. tariffs on goods imported from China (1) | — | — | — | 3,523 |
| Excess manufacturing overhead and factory transition costs (2) | 1,347 | 1,618 | 3,568 | 6,346 |
| Loss on sale of Ohio call center (3) | — | — | — | 570 |
| Gain on release from Ohio call center lease obligation guarantee (4) | — | — | (542) | — |
| Stock-based compensation expense | 2,472 | 2,260 | 7,516 | 6,854 |
| Adjustments to acquired tangible assets (5) | 65 | 66 | 194 | 198 |
| Amortization of acquired intangible assets | 277 | 1,232 | 830 | 4,023 |
| Change in contingent consideration | 13 | (204) | (180) | (2,428) |
| Litigation costs (6) | 3,529 | 1,614 | 10,006 | 1,614 |
| Employee related restructuring and other costs | — | — | (111) | 491 |

| | | | | |
|---|---|---|---|---|
| Adjusted Non-GAAP operating income | $ 16,731 | $ 17,019 | $ 48,215 | $ 46,468 |
| Adjusted pro forma operating income as a percentage of net sales | 10.7% | 11.1% | 10.5% | 10.1% |
| **Net income (loss):** | | | | |
| Net income (loss) - GAAP | $ (955) | $ 6,168 | $ 11,631 | $ 26,414 |
| Stock-based compensation for performance-based warrants | 124 | 187 | 398 | 525 |
| Section 301 U.S. tariffs on goods imported from China (1) | — | — | — | 3,523 |
| Excess manufacturing overhead and factory transition costs (2) | 1,347 | 1,618 | 3,568 | 6,346 |
| Loss on sale of Ohio call center (3) | — | — | — | 570 |
| Gain on release from Ohio call center lease obligation guarantee (4) | — | — | (542) | — |
| Stock-based compensation expense | 2,472 | 2,260 | 7,516 | 6,854 |
| Adjustments to acquired tangible assets (5) | 65 | 66 | 194 | 198 |
| Amortization of acquired intangible assets | 277 | 1,232 | 830 | 4,023 |
| Change in contingent consideration | 13 | (204) | (180) | (2,428) |
| Litigation costs (6) | 3,529 | 1,614 | 10,006 | 1,614 |
| Employee related restructuring and other costs | — | — | (111) | 491 |
| Loss on sale of Argentina subsidiary (7) | 6,050 | — | 6,050 | — |
| Accrued social insurance adjustment (8) | — | — | — | (9,464) |
| Foreign currency net (gain)/loss | 166 | 1,597 | 755 | 1,388 |
| Income tax provision on adjustments | 995 | (1,408) | 195 | (1,483) |
| Other income tax adjustments (9) | — | — | — | (1,303) |
| Adjusted Non-GAAP net income | $ 14,083 | $ 13,130 | $ 40,310 | $ 37,268 |
| **Diluted shares used in computing earnings per share:** | | | | |
| GAAP | 13,392 | 14,205 | 13,920 | 14,189 |
| Adjusted Non-GAAP | 13,636 | 14,205 | 13,920 | 14,189 |
| **Diluted earnings (loss) per share:** | | | | |
| Diluted earnings (loss) per share - GAAP | $ (0.07) | $ 0.43 | $ 0.84 | $ 1.86 |
| Total adjustments | $ 1.10 | $ 0.49 | $ 2.06 | $ 0.76 |
| Adjusted Non-GAAP diluted earnings per share | $ 1.03 | $ 0.92 | $ 2.90 | $ 2.63 |

(1) The nine months ended September 30, 2020 include costs directly attributable to the additional Section 301 U.S. tariffs implemented in 2018 on goods manufactured in China and imported into the U.S.

(2) The three and nine months ended September 30, 2021 and 2020 include excess manufacturing overhead costs due to the expansion of our manufacturing facility in Mexico where products destined for the U.S. market are now manufactured. These products destined for the U.S. market were previously manufactured in China. Additionally, the nine months ended September 30, 2020 includes excess manufacturing overhead costs incurred as we temporarily shut-down our China and Mexico-based factories as a result of the COVID-19 pandemic.

(3) Consists of the loss recorded on the sale of our Ohio call center in February 2020.

(4) Consists of the gain associated with the January 2021 release from our guarantee of the lease obligation related to our Ohio call center which was sold in February 2020.

(5) Consists of depreciation related to the mark-up from cost to fair value of fixed assets acquired in business combinations.

(6) Consists of expenses related to our International Trade Commission (“ITC”) investigation of Roku, Inc. and certain other related entities. We have requested the ITC to issue a permanent limited exclusion order prohibiting the importation of certain products into the United States due to their infringement of our patents.

(7) Consists of the loss recorded on the sale of our Argentina subsidiary in September 2021.

(8) Consists of the reversal of a social insurance accrual related to our Guangzhou entity, which was sold in 2018. The indemnification agreement related to the sale of our Guangzhou entity expired in the second quarter of 2020.

(9) The nine months ended September 30, 2020 includes the reversal of a reserve of an uncertain tax position related to our Guangzhou entity, which was sold in 2018. The indemnification agreement related to the sale of our Guangzhou entity expired in the second quarter of 2020.

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Source: Universal Electronics Inc.